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Reasons for Conformity. Normative Social Influence: Influence resulting from a person's desire to gain approval or avoid rejection. A person may respect normative behavior because there may be a Informative Social Influence: The group may provide valuable information, but stubborn people will never listen to others.

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Chapter 1 Major Theoretical Perspectives of Social Psychology 7. to a wedding, and so on. At the center of this perspective is the concept of culture, which we can broadly define as a set of beliefs, customs, habits, and languages shared by the people living in a particular time and place.

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## **Theories and Methods in Social Psychology**

SOCIAL PSYCHOLOGY AND SOCIOLOGY • 553. dynamics.". As a theory as well as a methodology, group dynamics owes its origin to Lewin. At the outset of his professional career Lewin had more or less followed the Gestalt school of psychology; but later he developed his own "field theory."

## **19 SOCIAL PSYCHOLOGY AND SOCIOLOGY'**

Social Psychology William McDougall, D.Sc., F.R.S. Fellow of Corpus Christi College, and Reader in Mental Philosophy in the University of Oxford Fourteenth Edition with Three Supplementary Chapters Batoche Books Kitchener 2001. William McDougall (1871–1938) Originally published by Methuen & Co. Ltd.

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This chapter addresses the psychological effects of social stigma. Stigma directly affects the stigmatized via mechanisms of discrimination, expectancy confirmation, and automatic stereotype activation, and indirectly via threats to personal and social identity. We review and organize recent theory and empirical research within an identity threat model of stigma.

## **The Social Psychology of Stigma - annualreviews.org**

Social psychology 1 Social psychology Social psychology is the scientific study of how people's thoughts, feelings, and behaviors are influenced by the actual, imagined, or implied presence of others.[1] By this definition, scientific refers to the empirical method of investigation.

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